21 NCAC 58H .0302 APPLICATION AND CRITERIA FOR INSTRUCTOR APPROVAL

(a) An individual seeking original instructor approval shall submit an application on a form available on the Commission's website that shall require the instructor applicant to indicate the course(s) for which approval is being sought and set forth the instructor applicant's:

(1) legal name, address, email address, and telephone number;
(2) real estate license number and instructor number, if any, assigned by Commission;
(3) criminal and occupational licensing history, including any disciplinary actions;
(4) education background, including specific real estate education;
(5) experience in the real estate business;
(6) real estate teaching experience, if any;
(7) signed Consent to Service of Process and Pleadings for nonresident applicants; and
(8) signature.

(b) An instructor applicant shall demonstrate that the instructor applicant possesses good reputation and character pursuant to G.S. 93A-34(c)(9) and has:

(1) a North Carolina real estate broker license that is not on provisional status;
(2) completed continuing education sufficient to activate a license under 21 NCAC 58A .1703;
(3) completed 60 semester hours of college-level education at an institution accredited by any college accrediting body recognized by the U.S. Department of Education;
(4) completed the New Instructor Seminar within the previous six months; and
(5) within the previous seven years has either:
    (A) two years full-time experience in real estate brokerage with at least one year in North Carolina;
    (B) three years of instructor experience at a secondary or post-secondary level;
    (C) real estate Prelicensing or Postlicensing instructor approval in another jurisdiction; or
    (D) qualifications found to be equivalent by the Commission, including a current North Carolina law license and three years' full time experience in commercial or residential real estate transactions or representation of real estate brokers or firms.

(c) In order to complete the New Instructor Seminar, a broker shall:

(1) attend at least ninety percent of all scheduled hours; and
(2) demonstrate the ability to teach a 15-minute block of a single Prelicensing topic in a manner consistent with the course materials.

(d) Prior to teaching any Update course, an approved instructor shall take the Commission's annual Update Instructor Seminar for the current license period and attend at least 90 percent of all scheduled hours. The Update Instructor Seminar shall not be used to meet the requirement in Rule .0306(b)(4) of this Section.

History Note: Authority G.S. 93A-3(f); 93A-4; 93A-10; 93A-33; 93A-34;
Eff. July 1, 2017;
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